





University of Mumbai

D. Syllabus Detailing and Learning objectives

Module	Chapter	Detailed Content	Syllabus Detailing	Learning Objectives
Module 1	Chapter 1 Ecommerce:- Introduction to E Commerce (Hours -4)	Definition ofE commerce, different types ofe- com, Examples of e com E commercetradecycle,A dvantages and disadvantages of e- commerce, Traditional commerceVs E commerce	Purpose: To make students understand ecommerce concept in detail Scope – 1. Academic Aspects- Understanding e commerce, transactions, advantages and disadvantages of e commerce 2. Technology Aspect- Understand e commerce portals, website. 3. Application Aspect- Application of portals IT industries Students Evaluation – 1. Theory Questions to be asked on E commerce, majore-commerce issues. 2. Lab experiments can be conducted for case study on E commerce websites 3. Corresponding viva questions can be asked for E commercemodels	1. Define E Commerce(R) 2. Understand trade cycle(U) 3. Distinguish Between various types of E commerce (A) 4. Analyze various examples of E commerce(AN) 5. Evaluate traditional commerce and E commerce.(E)
Module 2	Chapter 2 Overviewof Hardwareand software technologies forE- Commerce (Hours -6)	Client sideprogramming (Dream weaver),Server sideprogramming(PHP), Databaseconnectivity, session tracking, middleware technologies from ecommerce perspectiveand security	Purpose- This chapter is focused on different Client sideprogrammingand Server sideprogramming Scope – 1. Academic Aspects-What are thesecurity aspects wrt to ecommerce, . 2. Technology Aspect-middleware technologies from ecom 3. Application Aspect- Students should understand how the Database connectivity, session tracking is done.	1.List various concepts in client side programming and server side programming.(R) 2. Describe database connectivity(U) 3.Distinguish various session tracking techniques(AN) 4.Identifymiddleware technologies from E



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Module 3	Chapter 3 - Payment System	aspects wrt to ecommerce, integration ofweb services. Traditional payment model, Characteristics of	Students Evaluation – 1. Major task in designing front page of e commerce portal for give problem definition. 2. Student must explained about form validation. Purpose – This chapter is focused on paymentmodels like traditional and online. In this chapter the SET Protocol	commerce perspectives and security aspects wrt e commerce(AN) 5. Explain Web services.(E) 6. Develop E commerce website with the integration of web services (C) 1. List various traditional payment model(R) 2. Describe characteristics of payment
	fore commerce (Hours -8)	paymentsystem, SETProtocol forcreditcard payment, E-cash, E- check, smart cards	forcreditcardhave to be studied. Along with this Characteristics of payment systemhave to be studied. Scope – 1. Academic Aspects- Student will study the different payment models 2. Technology Aspect- Classificationbetween various payment techniques like credit card, debitcard, smartcard,e-cash,e-check. 3. Application Aspect- SET Protocol forcreditcard payment	system (U) 3 .Distinguish E cash, Echeck, smart card(AN) 4.Identify different versions of E check(AN) 5.ExplainSET protocol for credit card payment(E)
			Student Evaluation - 1. List the variouspayment models 2. Students can be asked to implement any process of payment model in laboratory 3. Students should explain theSET Protocol forcreditcard payment.	
Module 4	Chapter 4 E- Marketing	Value chain , Workingofe – market ,	Purpose – This chapter is focused ondifferent Strategies formarketing	1. Definevalue chain(R)



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	Strategies (Hours -8)	Transactions at e – market , Strategies formarketing forsellingon the web – Advertisingsupported , advertisingsubscription mixed model , fee fortransaction model Sales and Promotions Strategies for Purchasing and support	Scope – 1. Academic Aspects- To study Value chain 2. Technology Aspect- Implementing, Strategiesformarketing and apply on real time data set. 3. Application Aspect- Web portals designed for e commerce the Strategies formarketing forsellingon the web can be implemented. Student Evaluation - 1. Listing the various Strategies formarketing 2. Comparison of Advertisingsupported, advertisingsubscription mixed model 3. Implementing Strategies on designed web portal in Laboratory using different Client sideprogrammingand Server sideprogramming	2. Describe working of E market(U) 3. Summarize strategies for marketing for selling on the web(U) 4 Illustrate Advertising supported model, advertising subscription mixed model, fee fortransaction model (A) 5.Integrate Sales and Promotions Strategies for Purchasing and support activities (AN)
Modul e 5	Chapter 5 E-business: Introduction to E-business (Hours -4)	Definition ofE business, Characteristics, elements of e- business, e- business roles, Impact of e-business , challenges ofe- business	Purpose – In this chapter e-Business is discussed.Characteristics of e business, elements of E business is explained along with e-business roles. Scope – 1. Academic Aspects- Definition ofe-business 2. Technology Aspect- To understand Impact of e-business 3. Application Aspect- challenges ofe-business and to be implemented in real time	1. Define E Business and structure of E-business(R) 2. Describe(U)characteristics of e- business and list the elements of E- business 3. Distinguish Between E business and E commerce (A) 4. Analyzethe impact of E- business(AN) 5. Evaluatedifferent types of E- business models.(E)







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	Chanton C	,differencebetweene- business , e commerce	Student Evaluation – 1. Students learns about thebusiness roles 2. Students learn with pictorial view differencebetweene-business, e- commerce 3. Student should know Characteristics ,elements of e-Business.	6. Develop the E- business model with the help of e business development stages.
	Chapter 6 Developing E-business models (Hours -3)	E-business structure, Evolution of e – business and its stages , E– business models , Characteristics ofInternet based softwareandebusiness solutions	Purpose – In this chapter E-business structureis discussed Scope – 1. Academic Aspects- Definition ofe-business 2. Technology Aspect- To understand e– business models 3. Application Aspect- Characteristics ofInternet based softwareande-business solutions Student Evaluation – 1. Students learns about the e-business structure 2. Students learn concept of e –business and its stages 3. Student should knowe-business solutions	
Modul e 6	Chapter 7 E-business strategies (Hours -4)	Strategic planningprocess, SCM , CRM , ERP,procurement	Purpose – This chapter focuses on Strategic planningprocess of E business. Scope – 1. Academic Aspects-Explain SCM, CRM, ERP 2. Technology Aspect- Strategic planningcan used and apply on various market application. 3. Application Aspect- Describe strategic planning process Student Evaluation – 1. Theory and viva questions for SCM,CRM, ERP. 2. Use of Strategic planningprocess, 3. Develop a E-business web site.	1 Define E business strategy(R) 2. Describestrategic planning process (U) 3. Explain SCM, CRM,ERP and procurement(U) 4 Illustrate steps involved in web site development(A) 5.Integrate e- business and web site development solutions (AN) 6. Design and Develop the E business web site.(E & C)





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